

# CAPABILITY STATEMENT



## A HISTORY OF SUCCESS

Established in 1961, Retravisson has a long tradition of providing complete commercial solutions across Australia. With over 50 years' experience, Retravisson can provide you with an extensive range of products, tailored to suit your specific needs, at the right price and with an unrivalled dedication to service.





## THE EXPERIENCE TO DELIVER

When it comes to commercial partnering, Retravision Commercial continues to set the benchmark. Our commitment to excellence, our expertise, service delivery and nationwide capabilities drive everything we do.

### PROCUREMENT SPECIALISTS FOR EVERY PROJECT

Many decades of procuring experience for every size and type of project means we can confidently meet your requirements. Whatever size your project, let us know what you need and we'll supply it. Our experience covers a diverse range of sectors, from small and large commercial projects to corporate and hospitality, education and aged care, government and multi-residential. This includes mining projects, boutique builders and even single dwellings — no job is too big or too small!

### A SERVICE TAILORED TO SUIT YOUR REQUIREMENTS

Brief us on your project, and we'll take care of the rest from start to finish, including after-sales service, call-outs and spare parts. Whether it's supplying kitchen appliances to a small multi-dwelling project, or fitting out a large hotel or commercial project, we will give you the same high standards of service, with the right products at the right price, on time. It's all part of our commitment to giving you the best possible outcome.

### ALL CHALLENGES MET

We never expect problems! But we also appreciate that any large commercial project is complex and subject to last-minute variations in timing, scope and budgets. Because we understand the industry, and because of our experience and expertise, we can be flexible enough to adapt to your changing requirements and to overcome any challenges that arise during the construction and procurement process.

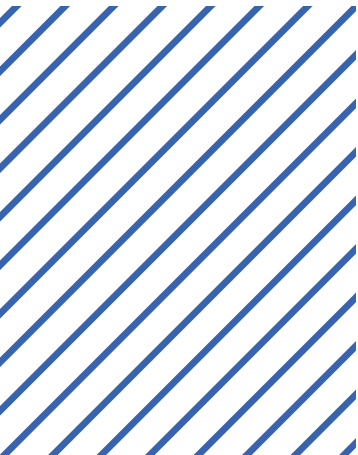
### PROFESSIONAL, PERSONABLE APPROACH

At Retravision Commercial, we work in the same industry you do; we talk the same language, and we understand the unique needs and challenges you face. We understand you need choice, value, easy ordering, fast delivery, professional installation and efficient after-sales service. We know you need a supplier you can rely on 100% to deliver – and that's what we promise to do. The key to our success has always been our long-term personal relationships built on trust and reliability. We're here to help!

### AUSTRALIA-WIDE BUSINESS NETWORK

We understand that getting the products you need, when you need them, and at the lowest possible price, is your priority. As part of Australia's largest buying group of electrical appliances, we can draw from an integrated national warehousing network, which means we can always guarantee stock availability and manufacturer-direct prices. And that's good news for timely project delivery, and good news for your bottom line.





## LEADING WITH INNOVATION

Technology and innovation is at the very heart of Retravisión, delivering a seamless and efficient partnership with our clients.

To ensure we meet and exceed expectations, the company has designed its operations around a specialised integrated computer system. With the ability to provide solutions to issues exclusive to this industry, Retravisión can deliver a compelling competitive advantage that provides real assurance to our customers.

The entire system is constantly evolving to ensure Retravisión continues to lead the way in the commercial market, guaranteeing our high level of technology-led capabilities.

## PARTNERING WITH THE BEST

At Retravisión, we believe strong partnerships are the key to delivering added-value to our clients. That's why we have spent the last 50 years establishing and maintaining our key supplier relations.



LAUNDRY AND  
BATHROOM



KITCHEN  
APPLIANCES



IT SOLUTIONS



AV  
PRODUCTS



KITCHEN  
SOLUTIONS



LIGHTING



FURNITURE



COOKING  
APPLIANCES



AIR-  
CONDITIONING



SOLAR, GAS  
AND ELECTRIC  
HOT WATER  
SYSTEMS



BEDDING AND  
FURNITURE



REFRIGERATION



SANITARY  
WARE

Today, we now have access to an extensive portfolio of reputable suppliers, giving your project everything it needs when it comes to sourcing all of your commercial requirements.

OUR PRODUCT PARTNERS INCLUDE (BUT ARE NOT LIMITED TO)

**AEG**



**ASKO**

**beko**



**BOSE**

**Breville**

**BROMIC**  
group

*inspire*  
**Caroma**



**dyson**



*Fisher & Paykel*

**FRANKE**

**FUJITSU**

**Hisense**



LIVE WITH  
**ILVE**



**Miele**

*Mirabella*



**Panasonic**

**PHILIPS**



**Rinnai**

**SAMSUNG**

**scope**  
Australia

**SIEMENS**



**smeg**

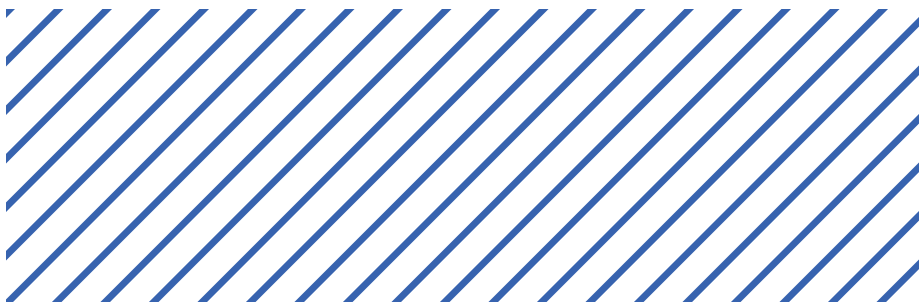
**SONY**

**STIEBEL ELTRON**

**VINTEC**



AND MANY MORE...



## YOUR PROJECT. OUR FOCUS.

Retravisio has grown its reputation and success on the back of satisfied clients. Our commitment to sourcing the best solutions for each project ensures our clients benefit from quality products and exceptional service.

The following companies have worked with Retravisio to deliver their projects on time and on budget...





## ENGAGE WITH GREAT SOLUTIONS

Retravisision has been the commercial procurement and solutions partner of choice in Australia for over 50 years.

As we look ahead, we aim to build upon our proud history by continuing to provide outstanding service and engineered solutions to our valued customers.

If you're interested in finding out more about how we can work with you, please get in touch today. We'll work with you to see how we can best introduce Retravisision Commercial to your project.





1300 738 266

[commercialsales@retravision.com.au](mailto:commercialsales@retravision.com.au)

[retravisioncommercial.com.au](http://retravisioncommercial.com.au)

